

CHH Vacancies

| Units on Hold | Nov-18 | Dec-18 | Jan-19 | Feb-19 | Mar-19 | Apr-19 | May-19 | Jun-19 | Jul-19 | Aug-19 | Sep-19 | Oct-19 | Nov-19 | Dec-19 | Jan-20 | Feb-20 | Mar-20 | Apr-20 | May-20 | Jun-20 | Jul-20 | Aug-20 | Sep-20 | Oct-20 | Nov-20 | Dec-20 |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Revitalization and Redevelopment | 276 | 286 | 289 | 230 | 232 | 254 | 256 | 256 | 257 | 261 | 266 | 266 | 283 | 287 | 288 | 297 | 298 | 299 | 300 | 299 | 300 | 299 | | | | |
| Resident Projects | 70 | 77 | 89 | 101 | 107 | 112 | 122 | 131 | 137 | 139 | 141 | 144 | 144 | 144 | 133 | 134 | 136 | 143 | 138 | 132 | 136 | 110 | | | | |
| Units/Sold | | | | 53 | 54 | 54 | 54 | 54 | 54 | 54 | 46 | 46 | 51 | 51 | 62 | 65 | 68 | 70 | 72 | 75 | 77 | 79 | | | | |
| Other | | | | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | |
| Total Units on Hold | 346 | 363 | 378 | 386 | 395 | 422 | 434 | 443 | 450 | 456 | 455 | 458 | 478 | 482 | 421 | 431 | 434 | 442 | 438 | 431 | 436 | 409 | | | | |
| Units Requiring Repairs (not available to rent) | Nov-18 | Dec-18 | Jan-19 | Feb-19 | Mar-19 | Apr-19 | May-19 | Jun-19 | Jul-19 | Aug-19 | Sep-19 | Oct-19 | Nov-19 | Dec-19 | Jan-20 | Feb-20 | Mar-20 | Apr-20 | May-20 | Jun-20 | Jul-20 | Aug-20 | Sep-20 | Oct-20 | Nov-20 | Dec-20 |
| Townhouses/Houses | 40 | 41 | 56 | 49 | 50 | 41 | 46 | 47 | 49 | 50 | 56 | 56 | 39 | 6 | 14 | 11 | 12 | 12 | 12 | 12 | 12 | 12 | | | | |
| Apartments | 23 | 22 | 15 | 14 | 14 | 9 | 9 | 9 | 9 | 9 | 13 | 12 | 12 | 15 | 11 | 10 | 7 | 7 | 7 | 7 | 8 | 8 | | | | |
| Total Units Requiring Repairs | 63 | 63 | 71 | 63 | 64 | 50 | 55 | 56 | 58 | 59 | 69 | 68 | 51 | 21 | 25 | 25 | 20 | 19 | 19 | 19 | 20 | 20 | | | | |
| Total Units Rented | 50 | 23 | 36 | 47 | 18 | 122 | 102 | 76 | 52 | 32 | 42 | 29 | 59 | 37 | 52 | 55 | 52 | 25 | 22 | 28 | 31 | 29 | | | | |
| Total Units Available for Rent | 199 | 210 | 190 | 191 | 219 | 97 | 125 | 158 | 194 | 218 | 232 | 243 | 294 | 276 | 283 | 257 | 218 | 228 | 243 | 252 | 258 | 265 | | | | |
| Total CHH Vacancies | 312 | 296 | 297 | 301 | 301 | 269 | 282 | 290 | 304 | 309 | 343 | 340 | 404 | 334 | 360 | 337 | 290 | 272 | 284 | 299 | 309 | 314 | | | | |
| Overall Vacancy Rate (Target 4.0%) | 4.6% | 4.4% | 4.4% | 4.5% | 4.5% | 4.1% | 4.3% | 4.4% | 4.6% | 4.7% | 5.2% | 5.1% | 6.1% | 5.0% | 5.4% | 5.1% | 4.4% | 4.1% | 4.3% | 4.5% | 4.7% | 4.7% | 0.0% | 0.0% | 0.0% | 0.0% |

CHH Vacancy Rate - Market Units

| | Nov-18 | Dec-18 | Jan-19 | Feb-19 | Mar-19 | Apr-19 | May-19 | Jun-19 | Jul-19 | Aug-19 | Sep-19 | Oct-19 | Nov-19 | Dec-19 | Jan-20 | Feb-20 | Mar-20 | Apr-20 | May-20 | Jun-20 | Jul-20 | Aug-20 | Sep-20 | Oct-20 | Nov-20 | Dec-20 |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|----------------|----------------|----------------|----------------|
| Total CHH Market Rent Units | 1185 | 1185 | 1185 | 1185 | 1185 | 1328 | 1328 | 1328 | 1328 | 1328 | 1328 | 1328 | 1328 | 1328 | 1328 | 1302 | 1302 | 1271 | 1271 | 1271 | 1271 | 1271 | | | | |
| Total Vacant Market Units | 71 | 73 | 75 | 83 | 77 | 69 | 69 | 76 | 75 | 76 | 84 | 88 | 101 | 83 | 93 | 90 | 77 | 87 | 78 | 88 | 83 | 76 | | | | |
| Market Vacancy Rate (Target 4.0%) | 6.0% | 6.2% | 6.3% | 7.0% | 6.5% | 5.2% | 5.2% | 5.7% | 5.6% | 5.7% | 6.3% | 6.6% | 7.6% | 6.3% | 7.0% | 6.9% | 5.9% | 6.8% | 6.1% | 6.9% | 6.5% | 6.0% | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! |

CHH Estimated Vacancy Loss

| | Nov-18 | Dec-18 | Jan-19 | Feb-19 | Mar-19 | Apr-19 | May-19 | Jun-19 | Jul-19 | Aug-19 | Sep-19 | Oct-19 | Nov-19 | Dec-19 | Jan-20 | Feb-20 | Mar-20 | Apr-20 | May-20 | Jun-20 | Jul-20 | Aug-20 | Sep-20 | Oct-20 | Nov-20 | Dec-20 |
|-------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|------------------|-----------------|------------------|------------------|-----------------|-----------------|-----------------|------------------|-----------------|-----------------|--------|--------|--------|--------|
| Market Units | \$58,930 | \$60,590 | \$62,250 | \$73,040 | \$67,760 | \$60,720 | \$60,720 | \$66,880 | \$66,000 | \$66,880 | \$73,920 | \$77,440 | \$88,880 | \$73,040 | \$81,840 | \$79,200 | \$67,760 | \$76,560 | \$68,640 | \$77,440 | \$73,040 | \$66,880 | | | | |
| Site Staff Offices (25) | \$15,700 | \$15,700 | \$15,982 | \$15,982 | \$15,982 | \$15,982 | \$15,982 | \$15,982 | \$15,982 | \$15,982 | \$15,982 | \$15,982 | \$15,982 | \$15,982 | \$15,982 | \$15,982 | \$15,982 | \$15,982 | \$15,982 | \$15,982 | \$15,982 | \$15,982 | | | | |
| Community House | \$9,081 | \$9,081 | \$9,081 | \$9,081 | \$7,262 | \$7,262 | \$7,262 | \$7,262 | \$7,262 | \$7,262 | \$7,262 | \$7,262 | \$7,262 | \$7,262 | \$7,262 | \$7,262 | \$7,262 | \$7,262 | \$7,262 | \$7,262 | \$7,262 | \$7,262 | | | | |
| Total Estimated Vacancy Loss | \$83,711 | \$85,371 | \$87,313 | \$98,103 | \$91,004 | \$83,964 | \$83,964 | \$90,124 | \$89,244 | \$90,124 | \$97,164 | \$100,684 | \$112,124 | \$96,284 | \$105,084 | \$102,444 | \$91,004 | \$99,804 | \$91,884 | \$100,684 | \$96,284 | \$90,124 | | | | |
| Move Ins | 42 | 45 | 32 | 57 | 48 | 58 | 45 | 36 | 33 | 30 | 30 | 43 | 31 | 71 | 42 | 56 | 43 | 47 | 26 | 21 | 32 | 28 | | | | |
| Move Outs | 60 | 53 | 58 | 69 | 59 | 69 | 58 | 51 | 45 | 45 | 54 | 54 | 56 | 41 | 33 | 36 | 17 | 34 | 30 | 30 | 22 | 55 | | | | |